

**IMPORTANT NOTICE: Business majors pursuing a business or economics minor can only overlap 6 hours between the major and minor.**

### Business Foundations\* (18 hours)

RCOB Undergraduate Programs Office  
940-565-2110 | BLB 110

#### General Business Track

<b>ACCT 2010 (3 hrs)</b>	Principles of Accounting I
<b>ACCT 2020 (3 hrs)</b>	Principles of Accounting II
<b>MKTG 3650 (3 hrs)</b>	Foundations of Marketing Practice
<b>OR MKTG 3651 (3 hrs)</b>	Foundations of Marketing Practice for Non-Business Majors
<b>FINA 3770 (3 hrs)</b>	Finance

**MGMT 3720 or MGMT 3721 or MGMT 3820\*\*** Org. Behavior or Essentials of Org Behavior for Non-Business or Management Concepts

\*\*choose only one course from MGMT 3720 or MGMT 3721 or MGMT 3820. May not use a combination of these courses.

+ Any 3 Hour 3000-4000 Level RCOB Course

#### MBA Preparation Track

<b>ACCT 2010 (3 hrs)</b>	Principles of Accounting I
<b>ACCT 2020 (3 hrs)</b>	Principles of Accounting II
<b>BLAW 3430 (3 hrs)</b>	Legal and Ethical Env of Business

Select *three* courses from:  
**BCIS 3610, DSCI 3710, FINA 3770, OPSM 3830, MKTG 3650 OR MKTG 3651** (some courses may have prerequisites not in the minor)  
\* Open to non-business majors only

### Business Computer Information Systems (18 hours)

Dept. of Information Technology and Decision Sciences  
940-565-3110 | BLB 208

<b>BCIS 3630 (3 hrs)</b>	Object-Oriented Programming for Business
<b>BCIS 4610 (3 hrs)</b>	Analysis of Business Information Systems
<b>BCIS 4620 (3 hrs)</b>	Introduction to Database Applications

Select *three* courses from:

**BCIS 4630, BCIS 4640, BCIS 4650, BCIS 4660, BCIS 4680, BCIS 4690, BCIS 4720, BCIS 4740**

### Business Analytics (18 hours)

Dept. of Information Technology and Decision Sciences  
940-565-3110 | BLB 208

Select *six* courses from:

<b>BCIS 4660 (3 hrs)</b>	Introduction to Data Warehousing
<b>DSCI 2710 (3 hrs)</b>	Data Analysis with Spreadsheets
<b>DSCI 3710 (3 hrs)</b>	Business Statistics with Spreadsheets
<b>DSCI 3870 (3 hrs)</b>	Management Science
<b>DSCI 4330 (3 hrs)</b>	Enterprise Applications of Business Intelligence/Analytics
<b>DSCI 4510 (3 hrs)</b>	Modeling for Business Intelligence
<b>DSCI 4520 (3 hrs)</b>	Introduction to Data Mining
<b>DSCI 4700 (3 hrs)</b>	Analytics for Decision Making
<b>OPSM 3830 (3 hrs)</b>	Operations Management

### Accounting (18 hours)

Dept. of Accounting  
940-565-3080 | BLB 213

<b>ACCT 2010 (3 hrs)</b>	Principles of Accounting I
<b>ACCT 2020 (3 hrs)</b>	Principles of Accounting II
<b>ACCT 3110 (3 hrs)</b>	Intermediate Accounting I
<b>ACCT 3120 (3 hrs)</b>	Intermediate Accounting II
<b>ACCT 3270 (3 hrs)</b>	Cost Accounting
<b>ACCT 4300 (3 hrs)</b>	Federal Income Taxation

### Entrepreneurship and Enterprise Management (18 hours)

Dept. of Management  
940-565-3140 | BLB 207

<b>MGMT 3850 (3 hrs)</b>	Foundations of Entrepreneurship
<b>MGMT 3820 (3 hrs)</b>	Management Concepts

Select *four* courses from:

**MGMT 3720 or MGMT 3721\*, MGMT 4100, MGMT 4210, MGMT 4220, MGMT 4235, MGMT 4335, MGMT 4560, MGMT 4710** (some courses may have prerequisites not in the minor)

\*students cannot take both MGMT 3720 and MGMT 3721 must select only one of these courses as approved by the students major

### Management\* (18 hours)

Dept. of Management  
940-565-3140 | BLB 207

<b>MGMT 3721 (3 hrs)</b>	Essentials in Organizational Behavior
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Select *five* courses from:

**MGMT 3820, MGMT 3880, MGMT 3850, MGMT 3870, MGMT 4170, MGMT 4460, MGMT 4180, MGMT 4660, MGMT 4840, MGMT 4210, MGMT 4470, MGMT 4860, MGMT 3860, MGMT 4300, MGMT 4235**

(some courses may have prerequisites not in the minor)

\*Open to non-business majors only

*Students should check prerequisites and scheduled course offerings in order to satisfy course prerequisites and to register for courses in the appropriate sequence.*

## Aviation Logistics (18 hours)

Dept. of Supply Chain Management  
940-369-7325 | BLB 206

**LGAV 3100 (3 hrs)** Introduction to Aviation Industry  
Select five course from below (three must be LGAV)

**LGAV 3110, LGAV 3120, LGAV 3130, LGAV 3140,  
LGAV 3150, LGAV 4500, LGAV 4810, LGAV 4900,  
LSCM 3960, LSCM 4360, LSCM 4530, LGAV 4510,  
LSCM 4540, LSCM 4560**

## Logistics & Supply Chain Management (18 hours)

Dept. of Supply Chain Management  
940-369-7325 | BLB 206

**LSCM 3960 (3 hrs)** Logistics & Supply Chain Management

Select *five courses* from:

**LSCM 4360, LSCM 4530, LSCM 4540, LSCM 4560,  
LGAV 3120, LGAV 3130, LGAV 3140, LGAV 3150**

## Real Estate (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law  
940-565-3050 | BLB 212

**REAL 2100 (3 hrs)** Principles of Real Estate  
**REAL 3100 (3 hrs)** Real Estate Agency  
**BLAW 4770 (3 hrs)** Real Estate Law and Contracts

Select *one course* from:

**REAL 4000, REAL 4200, REAL 4300, REAL 4400**

Select *two courses* from:

**REAL 4200, BLAW 3430, RMIN 2500 or RMIN 3100,  
MKTG 3010, FIPL 2770 or FINA 3770**

*Or any other 3000-4000 RCOB course approved by the department*

## Residential Property Management (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law  
940-565-3050 | BLB 212

**REAL 2100 (3 hrs)** Principles of Real Estate  
**REAL 4200 (3 hrs)** Property Management  
**REAL 4210 (3 hrs)** Advanced Property Management  
**BLAW 4790 (3 hrs)** Property Management Law

Select *one course* from:

**REAL 4000, REAL 4300, REAL 4400, or BLAW 4770**

Select *one course* from:

**MGMT 3820, MGMT 3860, MGMT 4470, MGMT 4860,  
MKTG 3720, MKTG 4120** (some courses may  
have prerequisites not in the minor)

## Finance (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law  
940-565-3050 | BLB 212

**FINA 3770 (3 hrs)** Finance  
**FINA 4200 (3 hrs)** Investments  
**FINA 4400 (3 hrs)** Financial Markets and Institutions  
**FINA 4500 (3 hrs)** International Finance

Select *one course* from:

**FINA 4300 or FINA 4310**

Select *one course* from:

**FINA 4210, FINA 4300, FINA 4310, REAL 4000,  
RMIN 4600**

## Risk Management and Insurance (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law  
940-565-3050 | BLB 212

**RMIN 2500\* (3 hrs)** Personal Risk Management  
**OR RMIN 3100\* (3 hrs)** Introduction to Risk  
Management and Insurance

**RMIN 4600\*\* (3 hrs)** Corporate Risk Management

\*Choose RMIN 2500 or RMIN 3100. May not take both.

\*\*Prerequisite: RMIN 2500 or RMIN 3100 with a grade of C or  
higher.

Select *two courses* from:

**FIPL 4200, RMIN 4300, RMIN 4310, FIPL 4400, FIPL 4500  
RMIN 4800, RMIN 4900**

Select *two courses* from:

3000/4000 level MATH, ECON, EADP or any RCOB courses  
approved in advance by the RMIN Faculty advisor.

## Financial Planning (21 hours)

Dept. of Finance, Insurance, Real Estate, and Law  
940-565-3050 | BLB 212

**FIPL 2770 (3 hrs)** Show Me the Money - Lessons in Money Ed  
**OR FIPL 3100 (3 hrs)** Fundamentals of Financial Planning  
**RMIN 2500 (3 hrs)** Personal Risk Management  
**OR RMIN 3100 (3 hrs)** Intro to Risk Management and Insurance  
**FINA 4200 (3 hrs)** Investments  
**ACCT 4300 (3 hrs)** Federal Income Taxation  
**FIPL 4400 (3 hrs)** Retirement Planning and Employee Benefits  
**FIPL 4500 (3 hrs)** Estate Planning  
**FIPL 4610 (3 hrs)** Financial Planning Capstone

The Financial Planning minor includes courses that require prerequisites  
which may increase the total amount of hours beyond the 18 hour minimum.

## Legal Studies in Business (18 hours)

Dept. of Finance, Insurance, Real Estate, and Law  
940-565-3050 | BLB 215

Select *six courses* from:

**BLAW 2000, BLAW 3430, BLAW 4450, BLAW 4480,  
BLAW 4770, BLAW 4790, ECON 4550, LGAV 3150,  
MGMT 3880, MGMT 4890, FIPL 4500**

## Marketing (18 hours)

Dept. of Marketing  
940-565-3120 | BLB 133

**MKTG 3650 (3 hrs)** Foundations of Marketing Practice  
**OR MKTG 3651 (3 hrs)** Foundations of Marketing Practice  
for Non-Business majors

Select *five courses* from:

**MKTG 3010, MKTG 4280, MKTG 4620, MKTG 4890,  
MKTG 3660, MKTG 4630, MKTG 3700, MKTG 4330,  
MKTG 3710, MKTG 4520, MKTG 4800, MKTG 3720,  
MKTG 4600, MKTG 4880, MKTG 4120, MKTG 2650**

## Professional Selling (18 hours)

Dept. of Marketing  
940-565-3120 | BLB 133

Students must apply for admission into the minor  
Professional Selling and meet specific admissions criteria. See  
the Department of Marketing for details. A grade of "C" or higher  
is required in each course in the minor. Variation of the minor in  
Professional Selling may be granted with approval from the  
Department of Marketing.

**MKTG 3010 (3 hrs)** Professional Selling  
**MKTG 4470 (3 hrs)** Business-to-Business Marketing  
**MKTG 4570 (3 hrs)** Professional Selling Analytics  
**MKTG 4670 (3 hrs)** Advanced Professional Selling  
**MKTG 4770 (3 hrs)** Sales Force Design and Management  
**MKTG 4805 (3 hrs)** Internship in Professional Selling

8/30/24 SR; 9/5/24 PMM

Attention: Consult online degree audit for your  
correct catalog year.

[www.cob.unt.edu/undergrad](http://www.cob.unt.edu/undergrad)