

MINORS

2025-2026

RCOB Undergraduate Programs Office BLB 110 940-565-2110 RCoBAdvising@unt.edu

IMPORTANT NOTICE: Business majors pursuing a business or economics minor can only overlap 6 hours between the major and minor.

Business Foundations* (18 hours)

RCOB Undergraduate Programs Office

940-565-2110 | BLB 110

General Business Track

ACCT 2010 (3 hrs) Principles of Accounting I
ACCT 2020 (3 hrs) Principles of Accounting II
MKTG 3650 (3 hrs) Foundations of Marketing Practice
OR MKTG 3651 (3 hrs) Foundations of Marketing Practice

for Non-Business Majors

FINA 3770 (3 hrs)

MGMT 3720 or MGMT 3721 or MGMT 3820** Org. Behavior or Essentials of Org Behavior for Non-Business or Management Concepts

Finance

**choose only one course from MGMT 3720 or MGMT 3721 or MGMT 3820. May not use a combination of these courses.

+ Any 3 Hour 3000-4000 Level RCOB Course

MBA Preparation Track

ACCT 2010 (3 hrs) Principles of Accounting I

ACCT 2020 (3 hrs) Principles of Accounting II

BLAW 3430 (3 hrs) Legal and Ethical Env of Business

Select three courses from:

BCIS 3610, DSCI 3710, FINA 3770, OPSM 3830, MKTG 3650 OR MKTG 3651 (some courses may have prerequisites not in the minor)

* Open to non-business majors only

Business Computer Information Systems (18 hours)

Dept. of Information Technology and Decision Sciences 940-565-3110 \mid BLB 208

BCIS 3630 (3 hrs) Object-Oriented Programming for Business BCIS 4610 (3 hrs) Analysis of Business Information Systems Introduction to Database Applications

Select three courses from:

BCIS 4630, BCIS 4660, BCIS 4680, BCIS 4690, BCIS 4720, BCIS 4740

Business Analytics (18 hours)

Dept. of Information Technology and Decision Sciences 940-565-3110 \mid BLB 208

Select six courses from:

BCIS 4660 (3 hrs) Introduction to Data Warehousing **DSCI 2710 (3 hrs)** Data Analysis with Spreadsheets DSCI 3710 (3 hrs) Business Statistics with Spreadsheets **DSCI 3870 (3 hrs)** Management Science **Enterprise Applications of Business DSCI 4330 (3 hrs)** Intelligence/Analytics DSCI 4510 (3 hrs) Modeling for Business Intelligence DSCI 4520 (3 hrs) Introduction to Data Mining DSCI 4700 (3 hrs) Analytics for Decision Making OPSM 3830 (3 hrs) **Operations Management**

Accounting (18 hours)

Dept. of Accounting 940-565-3080 | BLB 213

ACCT 2010 (3 hrs) Principles of Accounting I
ACCT 2020 (3 hrs) Principles of Accounting II
ACCT 3110 (3 hrs) Intermediate Accounting II
ACCT 3270 (3 hrs) Cost Accounting

Entrepreneurship and Enterprise Management (18 hours)

Federal Income Taxation

Dept. of Management 940-565-3140 | BLB 207

ACCT 4300 (3 hrs)

MGMT 3850 (3 hrs) Foundations of Entrepreneurship MGMT 3820 (3 hrs) Management Concepts

Select four courses from:

MGMT 3720 or MGMT 3721*, MGMT 4100, MGMT 4210, MGMT 4220, MGMT 4235, MGMT 4335, MGMT 4560, MGMT 4710

(some courses may have prerequisites not in the minor)

*students cannot take both MGMT 3720 and MGMT 3721 must select only one of these courses as approved by the students major.

Management (18 hours)

Dept. of Management 940-565-3140 | BLB 207

MGMT 3720 (3 hrs) Organizational Behavior

or

MGMT 3721 (3 hrs) Essentials in Organizational Behavior

for Non-Business Majors

Plus 15 additional hours of MGMT courses. The following are recommended:

MGMT 3820, MGMT 3880, MGMT 4470, MGMT 4660, MGMT 4860

Students should check prerequisites and scheduled course offerings in order to satisfy course prerequisites and to register for courses in the appropriate sequence.

Human Resource (18 hours)

Dept. of Management 940-565-3140 | BLB 207

MGMT 3860 (3 hrs) Human Resource Management

Select three courses from:

MGMT 4130*, MGMT 4180*, MGMT 4300*, MGMT 4790*, MGMT 4840*

Select two courses from:

MGMT 3880, MGMT 4150, MGMT 4470, MGMT 4860

*MGMT 3860 prerequisite

Aviation Logistics (18 hours)

Dept. of Supply Chain Management 940-369-7325 | BLB 206

LGAV 3100 (3 hrs) Introduction to Aviation Industry

Select five course from below (three must be LGAV)

LGAV 3110, LGAV 3120, LGAV 3130, LGAV 3140, LGAV 3150, LGAV 4500, LGAV 4810, LGAV 4900,

LSCM 3960, LSCM 4360, LSCM 4530, LGAV 4510,

LSCM 4540, LSCM 4560

Logistics & Supply Chain Management (18 hours)

Dept. of Supply Chain Management 940-369-7325 | BLB 206

LSCM 3960 (3 hrs) Logistics & Supply Chain Management

Select five courses from:

LSCM 4360, LSCM 4530, LSCM 4540, LSCM 4560, LGAV 3120, LGAV 3130, LGAV 3140, LGAV 3150

Real Estate (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law 940-565-3050 | BLB 212

REAL 2100 (3 hrs) Principles of Real Estate
REAL 3100 (3 hrs) Real Estate Agency

BLAW 4770 (3 hrs) Real Estate Law and Contracts

Select one course from:

REAL 4000, REAL 4200, REAL 4300, REAL 4400

Select two courses from:

REAL 4200, BLAW 3430, RMIN 2500 or RMIN 3100, MKTG 3010, FIPL 2770 or FINA 3770

Or any other 3000-4000 RCOB course approved by the department

Residential Property Management (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law 940-565-3050 | BLB 212

REAL 2100 (3 hrs) Principles of Real Estate
REAL 4200 (3 hrs) Property Management

REAL 4210 (3 hrs) Advanced Property Management BLAW 4790 (3 hrs) Property Management Law

Select one course from:

REAL 4000, REAL 4300, REAL 4400, or BLAW 4770

Select one course from:

MGMT 3820, MGMT 3860, MGMT 4470, MGMT 4860, MKTG 3720, MKTG 4120 (some courses may

have prerequisites not in the minor)

Finance (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law 940-565-3050 | BLB 212

FINA 3770 (3 hrs) Finance FINA 4200 (3 hrs) Investments

FINA 4400 (3 hrs) Financial Markets and Institutions

FINA 4500 (3 hrs) International Finance

Select one course from:

FINA 4300 or FINA 4310

Select one course from:

FINA 4210, FINA 4300, FINA 4310, REAL 4000, RMIN 4600

Risk Management and Insurance (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law

940-565-3050 | BLB 212

RMIN 2500* (3 hrs)
OR RMIN 3100* (3 hrs)
Personal Risk Management
Introduction to Risk
Management and Insurance

RMIN 4600** (3 hrs) Corporate Risk Management

*Choose RMIN 2500 or RMIN 3100. May not take both.

**Prerequisite: RMIN 2500 or RMIN 3100 with a grade of C or higher.

Select two courses from:

FIPL 4200, RMIN 4300, RMIN 4310, FIPL 4400, FIPL 4500 RMIN 4800, RMIN 4900

Select two courses from:

3000/4000 level MATH, ECON, EADP or any RCOB courses approved in advance by the RMIN Faculty advisor.

Financial Planning (21 hours)

Dept. of Finance, Insurance, Real Estate, and Law

940-565-3050 | BLB 212

FIPL 2770 (3 hrs) Show Me the Money - Lessons in Money Ed

OR FIPL 3100 (3 hrs) Fundamentals of Financial Planning

RMIN 2500 (3 hrs) Personal Risk Management

OR RMIN 3100 (3 hrs) Intro to Risk Management and Insurance

FINA 4200 (3 hrs) Investments

ACCT 4300 (3 hrs) Federal Income Taxation

FIPL 4400 (3 hrs) Retirment Planning and Employee Benefits

FIPL 4500 (3 hrs) Estate Planning

FIPL 4610 (3 hrs) Financial Planning Capstone

The Financial Planning minor includes courses that require prerequisites which may increase the total amount of hours beyond the 18 hour minimum.

Legal Studies in Business (18 hours)

Dept. of Finance, Insurance, Real Estate, and Law 940-565-3050 | BLB 215

Select six courses from:

BLAW 2000, BLAW 3430, BLAW 4450, BLAW 4480, BLAW 4770, BLAW 4790, ECON 4550, LGAV 3150, MGMT 3880, MGMT 4890, FIPL 4500

Marketing (18 hours)

Dept. of Marketing 940-565-3120 | BLB 133

MKTG 3650 (3 hrs) Foundations of Marketing Practice **OR MKTG 3651 (3 hrs)** Foundations of Marketing Practice for Non-Business majors

Select five courses from:

MKTG 3010, MKTG 4280, MKTG 4620, MKTG 4890, MKTG 3660, MKTG 4630, MKTG 3700, MKTG 4330, MKTG 3710, MKTG 4520, MKTG 4800, MKTG 3720, MKTG 4600, MKTG 4880, MKTG 4120, MKTG 2650

Professional Selling (18 hours)

Dept. of Marketing

940-565-3120 | BLB 133

Students must apply for admission into the minor

Professional Selling and meet specific admissions criteria. See the Department of Marketing for details. A grade of "C" or higher is required in each course in the minor. Variation of the minor in Professional Selling may be granted with approval from the Department of Marketing.

MKTG 3010 (3 hrs) Professional Selling

MKTG 4470 (3 hrs) Business-to-Business Marketing
MKTG 4570 (3 hrs) Professional Selling Analytics

MKTG 4670 (3 hrs) Advanced Professional Selling

MKTG 4770 (3 hrs) Sales Force Design and Management MKTG 4805 (3 hrs) Internship in Professional Selling

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