Jordan Sarchet, Sr. Director of Operations

DOMESTIC TRANSPORTATION LANDSCAPE
Market Overview
Capacity & Carrier
Sustainability
J.B. Hunt Headlines
INFLATION

Chart: United States Annual Inflation Rates (2014 to 2024)
30 YEAR MORTGAGE
FREIGHT SHIPPING

Year over Year Shipments: -15.7%

Year over Year Spend: -13.5%

Year over Year West Region Spend: -7.4%
FREIGHT DEMAND CYCLE
RUNAWAY VERDICTS

Zoom Jury Awards $411 Million Nuclear Verdict to Injured Motorcyclist — One of the Largest Virtual Verdicts to Date

Jury hands down billion-dollar verdict in Florida against 2 trucking companies

Nuclear verdict alert: More than $16M awarded in Georgia court

Company and insurer offer was $2 million, but rejection led to a trial
INDUSTRY HEADLINES

- **FourKites** confirms a 15% cut in global workforce, dismisses a key executive.
- **Flexport** lays off 600 workers amid difficult freight market.
- Texas-based flatbed carrier with 260 trucks shuts down, citing insurance costs.
- It’s over: **Convoy** shutting operations, no strategic white knight to the rescue.
- Chicago-based **Coyote Logistics** cuts sales, operations jobs.
- Digital brokerage **Uber Freight** slashes jobs.
- 85-year-old Indiana trucking company files for Chapter 11.
- **FourKites** confirms a 15% cut in global workforce, dismisses a key executive.
- **CH Robinson** cut its personnel expenses by 21.5% YOY to lower Q3 expenses.
- **Coyote Logistics** announces more layoffs.
TRUCKING AUTHORITIES

Up 50.2%

Down 7.9%
SUSTAINABILITY

Championing **intermodal conversion** with the largest company-owned fleet in North America

Working toward our **ambitious goal** to reduce carbon emission intensity 32% by 2034 (2019 baseline)

Testing and placing orders for **zero emission vehicles**

Exploring and incorporating **biogenic fuel** in our operations

Maintaining a modern fleet for **increased MPG** and the latest in emission reduction technologies

**Expert engineering teams** that help optimize shipping to minimize total miles, maximize payload, and reduce carbon emissions per shipment

**Investing in technology** to increase visibility and efficiency, like our solar project and eliminating empty miles with J.B. Hunt 360°® platform

Supporting **sustainable supply chains** with tools like CLEAN Transport®, carbon-neutral shipping, CLEAN Carbon Calculator, and Carbon Diet
10 national, company-wide awards
~13,000 360box® trailers
New service offerings: Quantum and Mexico service
Acquisition of BNSF Logistics Brokerage
Acquisition of BNSF Logistics Brokerage
Walmart Intermodal Partnership
THANK YOU