We are your GLOBAL supply chain partner

Presented by Kyran Bracey
– MDP YEAR 1
Our Global Network

Our network development is focused on increasing network density within existing country footprints. While international travel remains uncertain, this strategy of ‘fattening the network’ makes us more significant in these countries and enables us to pursue greater opportunity.

BRANCHES 297  COUNTRIES 26

New Zealand, Australia, USA, Canada, Mexico, Chile, China, Hong Kong, Japan, Malaysia, Taiwan, Thailand, Singapore, South Korea, Vietnam, Netherlands, Belgium, France, Germany, Italy, Poland, Romania, Russia, Spain, Ukraine, United Kingdom.

THE AMERICAS
1,131 TEAM MEMBERS
REVENUE: US$576.9M
77 BRANCHES

AUSTRALIA
2,142 TEAM MEMBERS
REVENUE: AU$877.2M
62 BRANCHES

NEW ZEALAND
2,627 TEAM MEMBERS
REVENUE: NZ$845.6M
83 BRANCHES

ASIA
2,915 TEAM MEMBERS
REVENUE: EU€427.5M
48 BRANCHES

EUROPE
425 TEAM MEMBERS
REVENUE: US$104.3M
27 BRANCHES
Air & Ocean
- Import and export
- LCL and airfreight consolidation
- Customs clearance
- Strategic carrier relationships
- Order management

Warehousing
- Pick and pack
- Container devanning
- Inventory management
- Food grade warehousing

Transport
- LTL
- B2B
- Nationwide & trans border
- Customized delivery solutions
- Drayage services

Supply Chain
- Global visibility
- EDI business solutions
- Supply chain analysis
- Trade facilitation
- Project logistics
Special People, Special Company

Whether it’s loading a pallet or creating technology to make our customers’ business better, getting it right matters deeply to all of us at Mainfreight.

We challenge conventional business practice and do things in the ways we believe work best. This is the essence of our culture.
**Culture**
- Under-promise, over deliver
- Keep reinventing with time and growth
- Education is optional, learning is compulsory
- Let the individuals decide
- Keep it simple
- Tear down the walls of bureaucracy, hierarchy and superiority
- Look after our assets
- Immaculate image and presentation
- Promote from within
- Integrity - how it affects other people
- No job descriptions

**Family**
- Eat together - use mealtimes as a discussion time
- Listen to each other
- Share the profits and the successes
- Openly discuss problems and openly solve them
- Don’t beat up your brothers and sisters
- Have respect – seek it from others and show it by actions

**Philosophy**
- One-hundred-year company
- Profit comes from hard work, not talking
- We are driven by margin, not revenue
- Train successors, so that you may advance
- An enduring company is built by many good people, not a few
- We are here to make a positive difference, as well as a dollar
- We “care” for our customers, environment and community
- Total quality management base

Our Three Pillars
Mainfreight Development Program (MDP)

The Mainfreight Development Program is designed to help shape professionals and build life skills that enable MDP team members to take on any role in this business, anywhere in the world. We are focused on developing leadership competencies because at Mainfreight leadership is a mindset not a title.
What does the MDP program look like?

- **Year 1**: Mainfreight culture and the full supply chain
- **Year 2**: Personal and professional development
- **Year 3**: Leadership skills and team projects
Mainfreight Spirit

The newest addition to the program is our gamification which allows individuals to show off their blue blooded spirit by completing and competing in challenges that align with the Mainfreight culture.

Leadership Development

Mainfreight is committed to the development of their leadership skills through our blended track of training consisting of online monthly modules, team projects and in person learning.
Network Discovery

Our four divisions in the Americas work together as one to create a global supply chain. We submerge each MDP candidate into each business unit for a week's time to understand the business and gain empathy for their neighboring division. We are ONE Mainfreight.

In Person Training

Each MDP team member will have the opportunity to build their peer network from business units, diversities and The Americas by being grouped together in their journey.

Mentorship

We understand that the beginning of your Mainfreight journey can be daunting, therefore mentorship is crucial. A dedicated training and development team is here to provide support via our consistent catch-ups.
Do you think you have what it takes to be a true Mainfreighter? Then we'd love to hear from you! Apply now or contact us with your questions!

Kyran.Bracey@Mainfreight.com