Do Dream Jobs Exist?

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Quick Agenda

Who I Am and Company History

Elements of a Dream Job

Motivation

Money!

Bow & Arrow Skills

Trade-offs and Advice
My Story
First office was Starbucks Dec 2008
Intermodal Division Aug 2009
Midnight Miracle Sept 2010
Dallas Opened Aug 2013
“Dark Ages” Begin Jan 2014
“Dark Ages” End Nov 2015

Expanded Corp offices Nov 2015
Leadership “Epiphany” May 2016
Crossover $20,000,000 in Sales Dec 2017
Start building Truxio March 2018
Crossover $25,000,000 in Sales Dec 2018
Truxio launched Sept 2019

Getting prepared for hyper growth Oct 2020 and beyond
Dream Job Elements

- Motivation
- Compensation Package & Career Path
- Talents & Skills
Motivation

Assessments.

Experience through internships, classes, outside activities.

What gives you energy? And then explore your answers.

What do you want to spend your time doing?

Forget about the title of a position. It’s what you DO!

Side note: Most people are not motivated by money they just think they are.
Compensation Package

01
Different types of compensation: $$$, time, health benefits, retirement, student loan programs.

02
Negotiate by bringing value to THEM (the employer). Market is king.

03
Consider sacrificing money if opportunity is special.
Search for your Strengths

Experience. Match your skills and strengths with the job and role.

What are you really good at? Talent matters.

Again with the assessments.

Be honest. Ego, status, money can distract you from a role that fits your strengths.
Trade-offs

Drawbacks are temporary. Eat some crow.

The blend of motivation, skills, money will not be perfect.

Work life balance

Lots of work.

It's okay to change your mind.

Get ready to earn it.
Random Advice

Don’t forget the little guy when choosing a company.

Choose talent & skills first. The money will follow.

Reach Out!

It’s OK to not have a clue. But still do something to earn a living and explore.

Get in!!!!

Be Flexible and keep learning new skills.
We can Help

01
Predictive Index Assessment

02
Mock Interviews

03
We have jobs & careers!

04
Mentoring

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