

# Do Dream Jobs Exist?

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**Dalton Saunders**

*Chief Executive Officer*

Truxio.com & Paladin Freight Solutions Inc



# Quick Agenda

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Who I Am and Company History

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Elements of a Dream Job

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Motivation

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Money!

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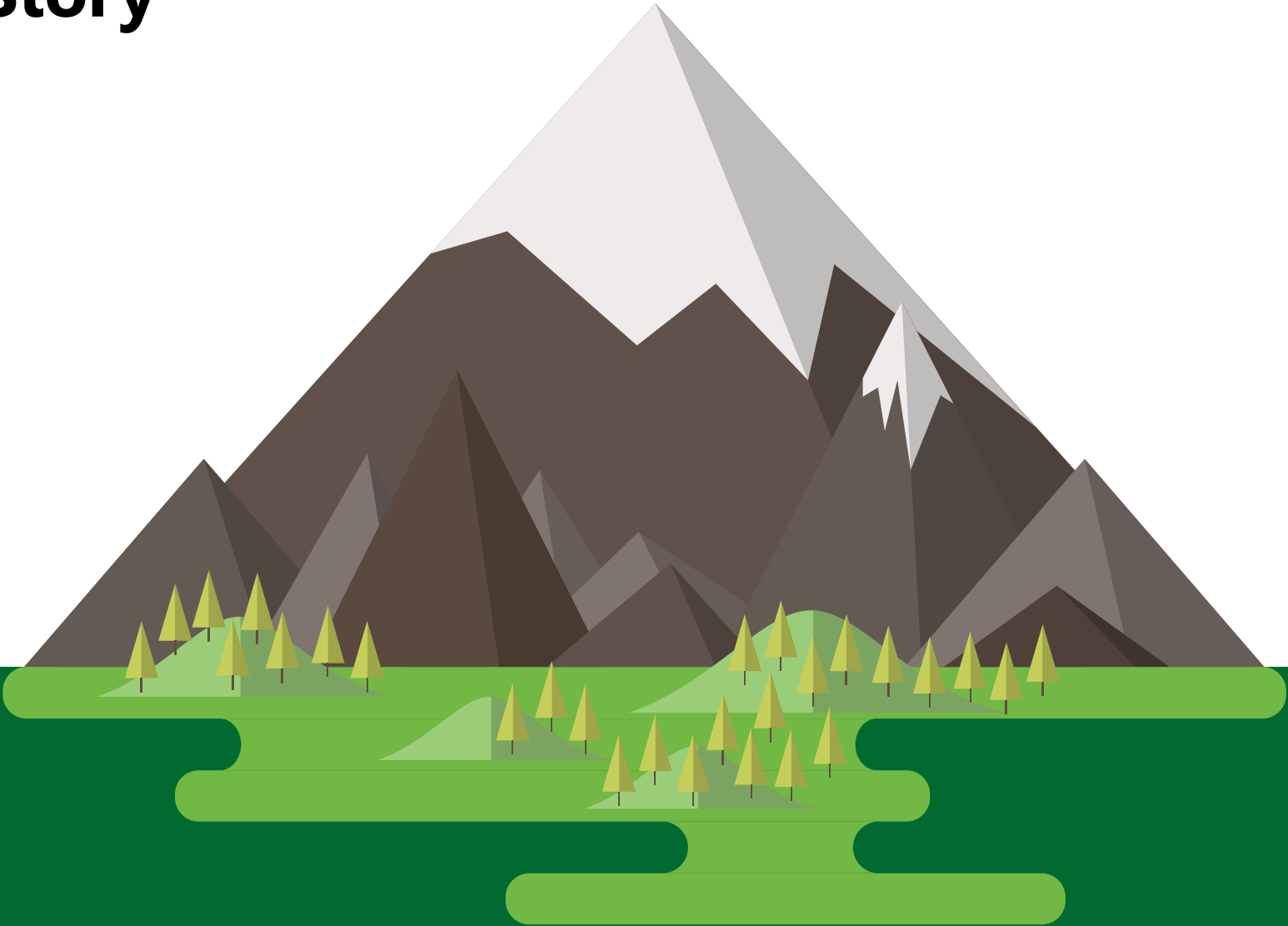
Bow & Arrow Skills

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Trade-offs and Advice

# My Story



# Company History & Milestones

<p>First office was Starbucks</p>	<p>Intermodal Division</p>	<p>Midnight Miracle</p>	<p>Dallas Opened</p>	<p>"Dark Ages" Begin</p>	<p>"Dark Ages" End</p>
Dec 2008	Aug 2009	Sept 2010	Aug 2013	Jan 2014	Nov 2015
<p>Expanded Corp offices</p>	<p>Leadership "Epiphany"</p>	<p>Crossover \$20,000,000 in Sales</p>	<p>Start building Truxio</p>	<p>Crossover \$25,000,000 in Sales</p>	<p>Truxio launched</p>
Nov 2015	May 2016	Dec 2017	March 2018	Dec 2018	Sept 2019



Getting prepared for hyper growth

Oct 2020 and beyond

# Dream Job Elements



Motivation

Compensation  
Package & Career  
Path

Talents & Skills

# Motivation

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Assessments.

Experience through internships, classes, outside activities.

What gives you energy? And then explore your answers.

What do you want to spend your time doing?

Forget about the title of a position. It's what you DO!

Side note: Most people are not motivated by money they just think they are.

# Compensation Package

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**01**

Different types of compensation: \$\$\$, time, health benefits, retirement, student loan programs.

**02**

Negotiate by bringing value to THEM (the employer). Market is king.

**03**

Consider sacrificing money if opportunity is special.

# Search for your Strengths

Experience.

Match your skills and strengths with the job and role.

What are you really good at?  
Talent matters.

Again with the assessments.

Be honest. Ego, status, money can distract you from a role that fits your strengths





# Trade-offs

Drawbacks are temporary.  
Eat some crow.

The blend of motivation,  
skills, money will not be  
perfect.



It's okay to change your  
mind.

Work life balance

Get ready to earn it.

Lots of work.

# Random Advice

Don't forget the little guy  
when choosing a company.

Choose talent & skills  
first. The money will  
follow.



It's OK to not have a  
clue. But still do  
something to earn a  
living and explore.

Reach Out!

Get in!!!!

Be Flexible and keep learning  
new skills.

# We can Help

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01

Predictive  
Index  
Assessment

02

Mock  
Interviews

03

We have  
jobs &  
careers!

04

Mentoring

**Anna Dunavant**

*HR Administrator*

901-312-6579

[recruiting@pfstransportation.com](mailto:recruiting@pfstransportation.com)

# Questions

