MINORS

IMPORTANT NOTICE: Business majors pursuing a business or economics minor can only overlap 6 hours between the major and minor.

Business Foundations* (18 hours)
RCOB Academic Advising and Student Services Office
940-565-2110 | BLB 110

General Business Track
ACCT 2010 (3 hrs) Principles of Accounting I
ACCT 2020 (3 hrs) Principles of Accounting II
MKTG 3650 (3 hrs) Foundations of Marketing Practice
FINA 3770 (3 hrs) Finance
MGMT 3720 or 3820 (3 hrs) Org. Behavior or Management Concepts
+ Any 3 Hour 3000-4000 Level RCOB Course

MBA Preparation Track
ACCT 2010 (3 hrs) Principles of Accounting I
ACCT 2020 (3 hrs) Principles of Accounting II
Select four courses from:
MKTG 3650, FINA 3770, OPSM 3830, BLAW 3430, BCIS 3610, DSCI 3710 (some courses may have prerequisites not in the minor)
* Open to non-business majors only

Business Analytics (18 hours)
Dept. of Information Technology and Decision Sciences
940-565-3110 | BLB 215

Select six courses from:
BCIS 4660 (3 hrs) Introduction to Data Warehousing
DSCI 2710 (3 hrs) Data Analysis with Spreadsheets
DSCI 3710 (3 hrs) Business Statistics with Spreadsheets
DSCI 3870 (3 hrs) Management Science
DSCI 4330 (3 hrs) Enterprise Applications of Business Intelligence/Analytics
DSCI 4510 (3 hrs) Modeling for Business Intelligence
DSCI 4520 (3 hrs) Introduction to Data Mining
DSCI 4700 (3 hrs) Analytics for Decision Making
OPSM 3830 (3 hrs) Operations Management

Accounting (18 hours)
Dept. of Accounting
940-565-3080 | BLB 215

ACCT 2010 (3 hrs) Principles of Accounting I
ACCT 2020 (3 hrs) Principles of Accounting II
Select four courses from:
MKTG 3650, FINA 3770, OPSM 3830, BLAW 3430, BCIS 3610, DSCI 3710 (some courses may have prerequisites not in the minor)

Financial Planning (18 hours)
Dept. of Finance, Insurance, Real Estate, and Law
940-565-3050 | BLB 215

FINA 4200 (3 hrs) Investments
FINA 4610 (3 hrs) Comprehensive Financial Planning
RMIN 2500 (3 hrs) Introduction to Risk Management & Insur.
RMIN 4400 (3 hrs) Employee Benefit Programs
RMIN 4500 (3 hrs) Estate Planning
ACCT 4300 (3 hrs) Federal Income Taxation

The Financial Planning minor includes courses that require prerequisites which may increase the total amount of hours beyond the 18 hour minimum.

Attention: consult online degree audit for your correct catalog year.
www.cob.unt.edu/undergrad
Aviation Logistics (18 hours)
Dept. of Marketing, Logistics, and Operations Management
940-565-3120  |  BLB 215
LGAV 3100 (3 hrs)  Introduction to Aviation Industry
Select five courses from (at least three must be LGAV courses):
   LGAV 3110, LGAV 3120, LGAV 3130, LGAV 3140,
   LGAV 3150, LGAV 3510, LGAV 3520, LGAV 3530,
   LGAV 4500, LGAV 4810, LGAV 4900, LSCM 3960,
   LSCM 4360, LSCM 4530, LGAV 4510, LSCM 4540,
   LSCM 4560

Real Estate (18 hours)
Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050  |  BLB 215
REAL 2100 (3 hrs)  Principles of Real Estate
REAL 3100 (3 hrs)  Real Estate Agency
BLAW 4770 (3 hrs)  Real Estate Law and Contracts
Select one course from:
   REAL 4000, REAL 4200, REAL 4300, REAL 4400
Select two courses from:
   REAL 4200, BLAW 3430, RMIN 2500, MKTG 3010,
   FINA 2770 or FINA 3770
Or any other 3000-4000 RCOB course approved by the department

Residential Property Management (18 hours)
Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050  |  BLB 215
REAL 2100 (3 hrs)  Principles of Real Estate
REAL 4200 (3 hrs)  Property Management
REAL 4210 (3 hrs)  Advanced Property Management
BLAW 4790 (3 hrs)  Property Management Law
Select one course from:
   REAL 4000, REAL 4300, REAL 4400, or BLAW 4770
Select one course from:
   MGMT 3820, MGMT 3860, MGMT 4470, MGMT 4860,
   MKTG 3720, MKTG 4120 (some courses may have prerequisites not in the minor)

Finance (18 hours)
Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050  |  BLB 215
FINA 3770 (3 hrs)  Finance
FINA 4200 (3 hrs)  Investments
FINA 4400 (3 hrs)  Financial Markets and Institutions
FINA 4500 (3 hrs)  International Finance
Select one course from:
   FINA 4300 or FINA 4310
Select one course from:
   FINA 4210, FINA 4300, FINA 4310, REAL 4000,
   RMIN 4600

Logistics & Supply Chain Management (18 hours)
Dept. of Marketing, Logistics, and Operations Management
940-565-3120  |  BLB 215
LSCM 3960 (3 hrs)  Logistics & Supply Chain Management
Select five courses from:
   LSCM 4360, LSCM 4530, LSCM 4540, LSCM 4560,
   LGAV 3120, LGAV 3130, LGAV 3140, LGAV 3150

Risk and Insurance (18 hours)
Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050  |  BLB 215
RMIN 2500 (3 hrs)  Introduction to Risk Management
RMIN 4600** (3 hrs)  Risk Management
**Prerequisite: RMIN 2500 with a grade of C or higher.
Select two courses from:
   RMIN 4200, RMIN 4300, RMIN 4310, RMIN 4400, RMIN 4500
   RMIN 4800, RMIN 4900
Select two courses from:
   3000/4000 level MATH, ECON, EADP or any RCOB courses
   approved in advance by the RMIN Faculty advisor

Management* (18 hours)
Dept. of Management
940-565-3140  |  BLB 215
MGMT 3720 (3 hrs)  Organizational Behavior
Select five courses from:
   MGMT 3330, MGMT 3880, OPSM 4820, MGMT 3820,
   MGMT 4170, MGMT 4460, OPSM 4830, OPSM 3830,
   MGMT 4180, MGMT 4660, MGMT 4840, MGMT 3850,
   MGMT 4210, MGMT 4470, MGMT 4860, MGMT 3860,
   MGMT 4300, OPSM 4810, OPSM 4880, MGMT 3870 (some courses may have prerequisites not in the minor)
*Open to non-business majors only

Marketing (18 hours)
Dept. of Marketing, Logistics, and Operations Management
940-565-3120  |  BLB 215
MKTG 3650 (3 hrs)  Foundations of Marketing Practice
Select five courses from:
   MKTG 3010, MKTG 4280, MKTG 4620, MKTG 4890,
   MKTG 3660, MKTG 4320, MKTG 4630, LSCM 3960,
   MKTG 3700, MKTG 4330, MKTG 4750, LSCM 4360,
   MKTG 3710, MKTG 4520, MKTG 4800, LSCM 4530,
   MKTG 3720, MKTG 4600, MKTG 4880, LSCM 4560,
   MKTG 4120, MKTG 2650

Professional Selling (18 hours)
Dept. of Marketing, Logistics, and Operations Management
940-565-3120  |  BLB 215
Students must apply for admission into the minor in Professional Selling and meet specific admissions criteria. See the Department of Marketing, Logistics and Operations Management for details. A grade of “C” or higher is required in each course in the minor. Variation of the minor in Professional Selling may be granted with approval from the Department of Marketing, Logistics and Operations Management
   MKTG 3010 (3 hrs)  Professional Selling
   MKTG 4470 (3 hrs)  Business-to-Business Marketing
   MKTG 4570 (3 hrs)  Professional Selling Analytics
   MKTG 4670 (3 hrs)  Advanced Professional Selling
   MKTG 4770 (3 hrs)  Sales Force Design and Management
   MKTG 4805 (3 hrs)  Internship in Professional Selling

Legal Studies in Business (18 hours)
Dept. of Finance, Insurance, Real Estate, and Law
940-565-3050  |  BLB 215
Select six courses from:
   BLAW 2000, BLAW 3430, BLAW 4450, BLAW 4480,
   BLAW 4770, BLAW 4790, ECON 4550, LGAV 3150,
   MGMT 3880, MGMT 4890, RMIN 4500

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